Key Takeaways from the Q&A Session of the Q2 FY3/2026 Financial Briefing

Date and Time	November 11, 2025, 10:30 AM - 11:30 AM (JST)	
Venue	Online	
Presenters	Yoshizumi Nishi,	Senior Managing Executive Officer, Member of the Senior Executives Meeting
	Hironobu Yamasaki,	Managing Executive Officer, Member of the Senior Executives Meeting

Questions and Answers

Question: What is the outlook for the second half of the year based on the first half results?
Answer: Although there are strengths and weaknesses across the segments, we have not changed the full-year forecast. In the Paperboard and Packaging-Related Business, sales volume is expected to fall short of the forecast due to delayed recovery in the fruits and vegetables and weak beverage demand. The Flexible Packaging-Related Business is on a recovery trend from the previous year, with the price revision effects continuing. In the Overseas Business, recovery of its performance in Europe has been delayed. Although we expect some positive impact from TRICOR's new Goch Plant in the second half of the year, it remains difficult to anticipate a substantial recovery.

Question: Could you elaborate on the current progress and outlook regarding price revisions?
Answer: Although we announced the price revision effective October 1, progress of its negotiations is somewhat behind schedule, and we expect them to contribute financially from FY3/2027. We plan to intensify negotiations from November to December, aiming for revisions on key dates such as January 1 and April 1.

Question: What do you expect the range of price increases to be?
Answer: Although we announced revisions of 10 yen/kg for containerboard, we may need to consider adjustments. For corrugated packaging and folding cartons, we anticipate price revisions that include rises in both containerboard cost and processing fees. We believe that these can be secured as understanding has improved regarding the increases in labor and logistics costs.

Question: How is the stance of small and medium-sized corrugated manufacturers toward price revisions compared to the previous occasion?
Answer: Unlike the previous price revisions of products, which did not factor in revisions for containerboard costs, there is now a shared understanding among small and medium-sized peers that they must accept the containerboard price increases. They are currently taking steps to pass these costs on.

Question: What is the outlook on the sustainability of the strong performance in the Flexible Packaging-Related Business?
Answer: We expect this to continue through the third quarter, but pressure to adjust film prices may increase in the fourth quarter. However, we anticipate that prices of converted products can be maintained. Last year, we strengthened our upstream film business and promoted integration throughout our Group, which has ensured stable operations and created synergistic effects such as ensuring stable procurement of raw materials for downstream products. We believe these factors also contribute to strengthening our price negotiation power for final products.

Question: How are the regional results for the Overseas Business?
Answer: Profit in this segment in the first half of the year decreased year on year by 3.9 billion yen. By region, Europe was struggling the most, with North America and Asia (excluding Greater China) also performing below the previous year. Meanwhile, Greater China made higher profits than the previous year.

Question: What is the profit outlook for TRICOR's newly constructed Goch Plant?
Answer: Depreciation is expected to be a significant burden for the current period. We will enhance cooperation within the Tri-wall Group and increase the supply of corrugated board to the Group companies to achieve improvements.

Question: Why did you decide to increase dividends at this time?

Answer: We have made this decision taking into account our aim to steadily increase the dividend level toward the target set in Vision120 for FY3/2030, as well as the outlook for achieving our target for the sale of cross-shareholdings.

Question: What is the financial impact on the income from the Receipt of Compensation (14.8 billion yen) for the partial expropriation of the Shonan Plant land?

Answer: We are currently reviewing the matter. If any significant impacts do arise, we will promptly announce them.