



2<sup>nd</sup> Quarter of FY2025, ending March 2026

## Management Conference

**November 21, 2025**  
**Rengo Co., Ltd.**  
(Ticker: 3941, TSE)



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Thank you very much for taking the time out of your busy schedules to join us at this management conference today.

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Today, I will first provide a summary of the performance for the second quarter of the fiscal year ending March 2026, followed by an explanation of the full-year performance outlook. Next, I will introduce the specific strategies for each business segment this term, including Paperboard and Packaging, Flexible Packaging, Heavy Duty Packaging, and Overseas businesses. Additionally, I will discuss our initiatives for reducing GHG emissions in the area of sustainability. Finally, I will convey our dividend policy and our approach to engaging with stakeholders.

Thank you for your attention.

Financial performance

Vision120

Business initiatives

Sustainability

Shareholder returns

Summary of the second quarter of fiscal year ending March 2026

Results for Q2/2025

|                                         | Initial forecasts | Results | Diff. |
|-----------------------------------------|-------------------|---------|-------|
| Net sales                               | 502.0             | 497.2   | - 4.8 |
| Operating profit                        | 20.0              | 20.0    | 0     |
| Ordinary profit                         | 20.0              | 20.0    | 0     |
| Profit attributable to owners of parent | 12.0              | 11.0    | - 1.0 |
| Basic earnings per share (yen)          | 48.4              | 44.5    |       |

Overview

- Net sales nearly met initial forecast at 99% achievement rate, with contributions from last year's price revisions. Weakness in the Overseas Business covered by the Flexible Packaging-Related Business.
- Operating profit in line with initial forecast. Increases in fixed costs and logistics expenses, as well as weakness in the Overseas Business, covered by contributions from price revisions and the Flexible Packaging-Related Business.
- Profit attributable to owners of parent decreased due to the reversal of negative goodwill from last year's new consolidation of RM TOHCELLO, while it was nearly as expected.

Business Environment

- Paperboard and packaging**
  - Contribution from product price revisions
  - Increase in fixed costs and logistics expenses
  - Production remains largely flat

- Flexible packaging**
  - Contribution from product price revisions
  - Steady demand underpinned by demand for essential goods
  - Impact of one-time expenses from last year's new consolidation has faded

- Heavy duty packaging**
  - Contribution from product price revisions
  - Industrial resin products, which performed well last year, are now experiencing a downturn
  - Electrical materials sector is performing well

- Overseas**
  - Automotive industry downturn in Europe, particularly in Germany, impacts
  - FX rates have shifted to a stronger yen compared to the previous year

Rengo Group's Initiatives | Management Conference on November 21, 2025
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First, I will summarize the performance for the second quarter of the fiscal year ending March 2026.

Regarding sales, the achievement rate was 99% compared to the initial forecast, resulting in outcomes that were almost as expected. The price revisions implemented last year contributed positively, with the Flexible Packaging-Related Business covering the weakness in Overseas Business.

Operating profit was affected by increases in fixed costs and logistics expenses, as well as the weakness in Overseas Businesses. However, the effects of the price revisions and contributions from the Flexible Packaging-Related Business resulted in outcomes that were in line with the initial forecast.

As for Profit attributable to owners of parent, there was a decrease due to the reversal of negative goodwill from last year's new consolidation of RM TOHCELLO. Although this led to a decline in profits, the results were almost as expected. This concludes the summary of the second quarter.

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Financial performance

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Full-Year outlook for fiscal year ending March 2026

Full-year prospects

Paperboard & Packaging

Composition Ratio of Sales (FY25/9).....52%



Flexible Packaging

Composition Ratio of Sales (FY25/9).....19%



Aim to increase profits by leveraging the strengths of an integrated film and flexible packaging product system, based on steady demand

Heavy Duty Packaging

Composition Ratio of Sales (FY25/9).....5%



Expand sales to cover delays in volume, particularly addressing the 1H stagnancy in industrial resin products

Overseas

Composition Ratio of Sales (FY25/9).....20%



Although economic recovery in Germany is stalling, aim to further enhance synergies within the group in Europe to achieve early improvement

Others

Composition Ratio of Sales (FY25/9).....4%



Continued increase in fixed costs in the transportation business, with a forecast of reduced revenue in the packaging systems business due to sluggish orders

(Trends in operating profit by factor of increase/decrease compared to initial forecast)

| Factors            | Full-year prospects                                                                                                                                                                                                                                                                                                                  |
|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Volume             | Corrugated board production (full year) expected to be +2.1% year-on-year, but the 1H lagged at -0.1%<br>Economic recovery is observed, but there is a risk of demand being suppressed due to inflation                                                                                                                              |
| Sales price        | Continued contribution from the product price revisions implemented last year<br>Effects of the paperboard/product price revisions starting in Oct. 2025 are expected to become apparent in the FY2026                                                                                                                               |
| Raw material price | 1H OCC prices were approx. 0.5 yen/kg lower than expected, with little change likely in the 2H                                                                                                                                                                                                                                       |
| Energy price       | Benefits of lower crude oil prices and yen appreciation are partially offset by base price increases, with continued rise in freight rates<br>(Crude oil price sensitivity) 2 billion yen/year in OP per 1 USD/bbl, with around a six-month time lag for realization<br>(FX rate sensitivity) 2 billion yen/year in OP per 1 yen/USD |
| Fixed costs        | Increase in personnel and depreciation costs as expected, but other expenses exceed expectations due to inflation                                                                                                                                                                                                                    |

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Next, I will explain the full-year performance outlook for the fiscal year ending March 2026.

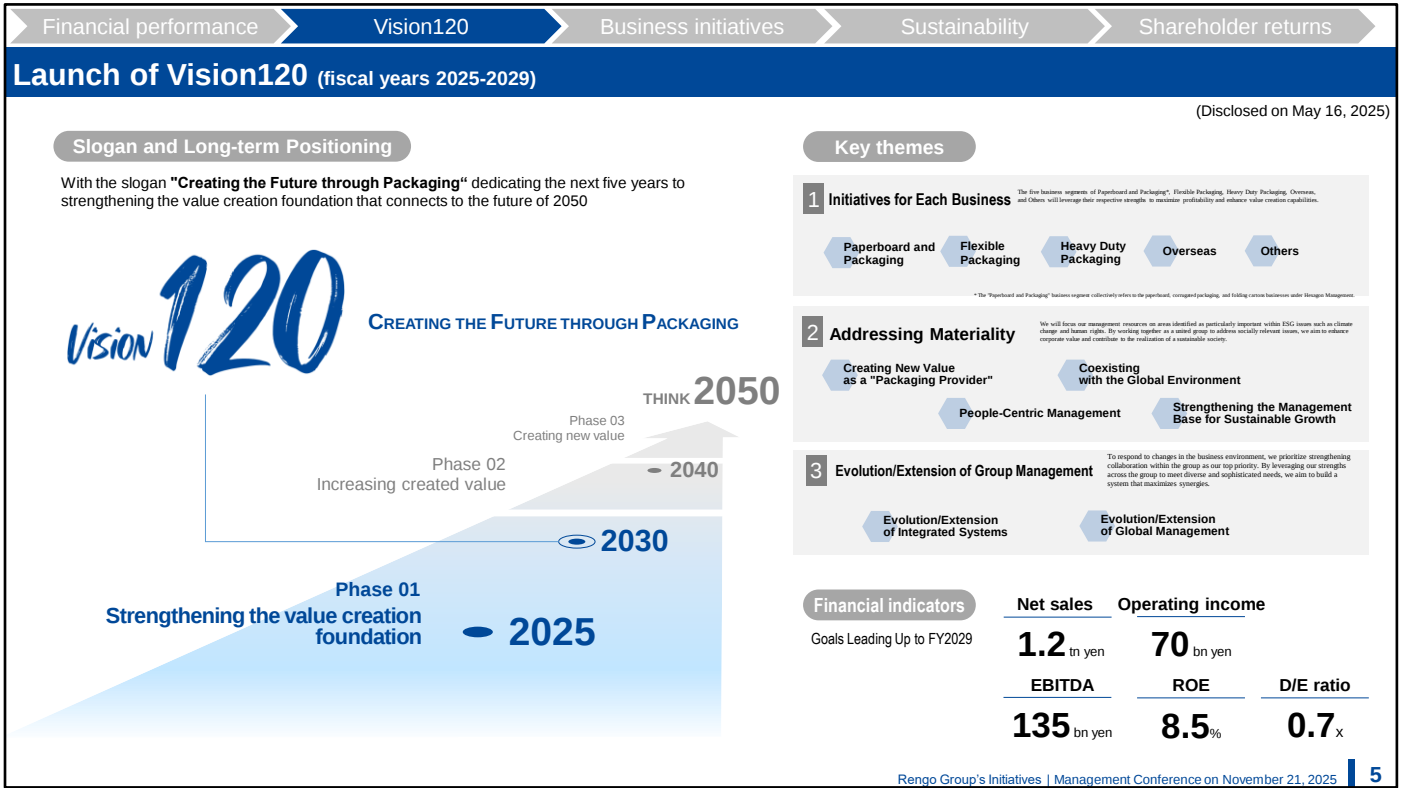
Regarding volume, the initial forecast for corrugated board production was a year-on-year increase of 2.1% for the full year, but the first half saw only a 0.1% increase, indicating a delay. However, we anticipate a recovery soon.

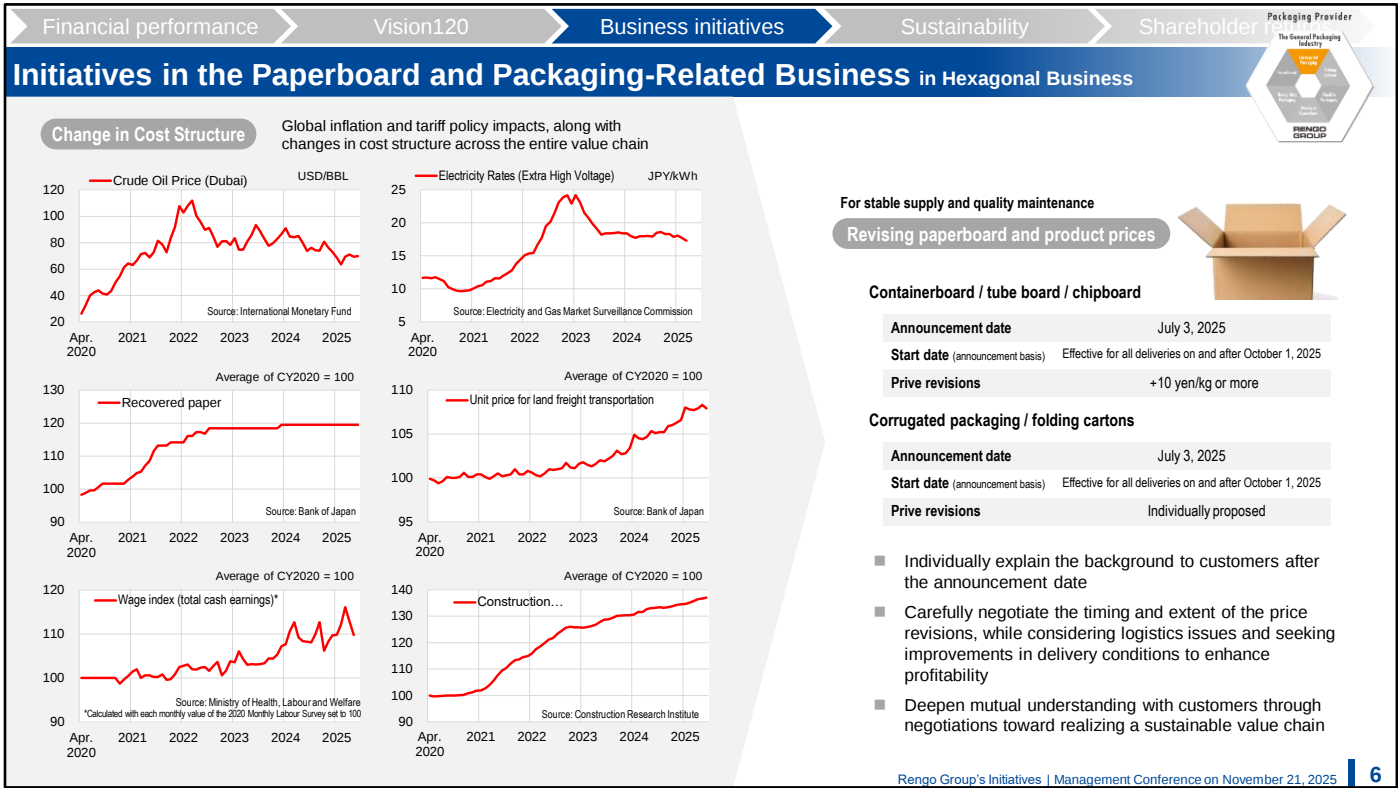
As for sales price, the effects of the product price revisions implemented last year are expected to continue contributing, but the impact of the paperboard and product price revisions starting this October is projected to become apparent in the next fiscal year.

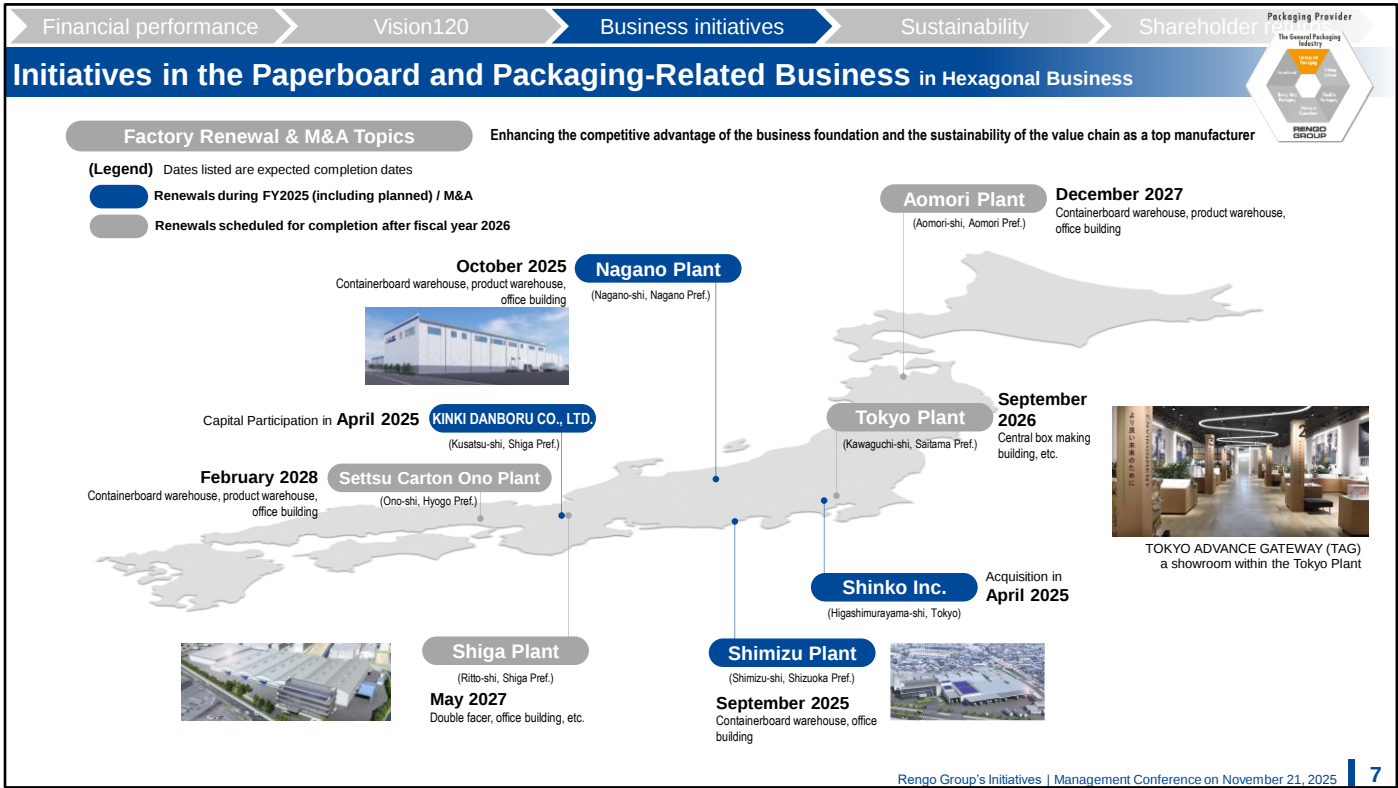
We do not anticipate significant fluctuations in raw material and fuel prices in the near term.

In terms of business-specific outlooks, the Flexible Packaging-Related Business is expected to see profit growth, leveraging the strength of an integrated system that handles everything from film manufacturing to printing and converting into flexible packaging products, under steady demand. In the Heavy Duty Packaging-Related Business, we continue our sales efforts to cover the first-half stagnancy in industrial resin products. In the Overseas Business, while economic recovery in Germany is stalling, we aim to further enhance synergies within the Group in Europe to achieve early improvement.

Despite the challenging external environment, we at the Rengo Group, which defines itself as a General Packaging Industry, are committed to steadily moving forward.







We are advancing the renewal of our corrugated plants to enhance the competitive advantage of our business foundation and the sustainability of our value chain as a top manufacturer. The specific renewal targets are as follows. At the Tokyo Plant, we began the renewal process in March 2021, and it is expected to reach full completion in September 2026. Within the plant, we have established the Tokyo Advance Gateway showroom, based on the concept of "Creating Now, Moving into the Future," which serves as a venue for presenting new proposals to our customers.





**Packaging Provider**

**The General Packaging Industry**

- Inventory and Packaging
- Existing Contracts
- Flexibility for Changes
- Production Capabilities
- Supply Chain Integration
- Operational

**RENGO GROUP**

## Rengo Group's Initiatives | Management Conference on November 21, 2025

Financial performance
Vision120
Business initiatives
Sustainability
Shareholder relations

Packaging Provider  
The General Packaging Industry  
Rengo Group

Initiatives in the Flexible and Heavy Duty Packaging-Related businesses in Hexagonal Business

Materiality: Providing sustainable packaging

We contribute to the creation of a sustainable society through the development and dissemination of packaging products that help resolve socially relevant issues.

Main measures

Development and dissemination of environmentally friendly paper products
Dissemination and promotion of environmentally friendly plastic products
Promotion of low-carbon packaging

Our group positions products made from biomass plastics, recycled plastics, or monomaterial (single-material) compositions as **environmentally friendly plastic products**.

With the goal of achieving 20% of our group's plastic business sales from products that consider **2R+R** which adds Renewable to Reduce and Recycle by fiscal year 2030, we are collectively working to reduce plastic usage and expand the use of recycled materials and biomass resources.

Medium-term goal in Materiality

Environmentally friendly plastic products

FY2030 target: **20%** of total sales

Rengo Group's material flow objective in the plastic business

Promotion of material recycling

Biomass plastics

RM TOHCELLO CO.,LTD.

Film manufacturing

HOWA

TAKIGAWA CORPORATION

MATAI

Nihon Matai Co., Ltd.

Customers

Converting

Recycling

Recycling

Printed waste film

Re-pellet

Recycled film

De-inking

Film formation

Application development

Various labels and outer packaging bags

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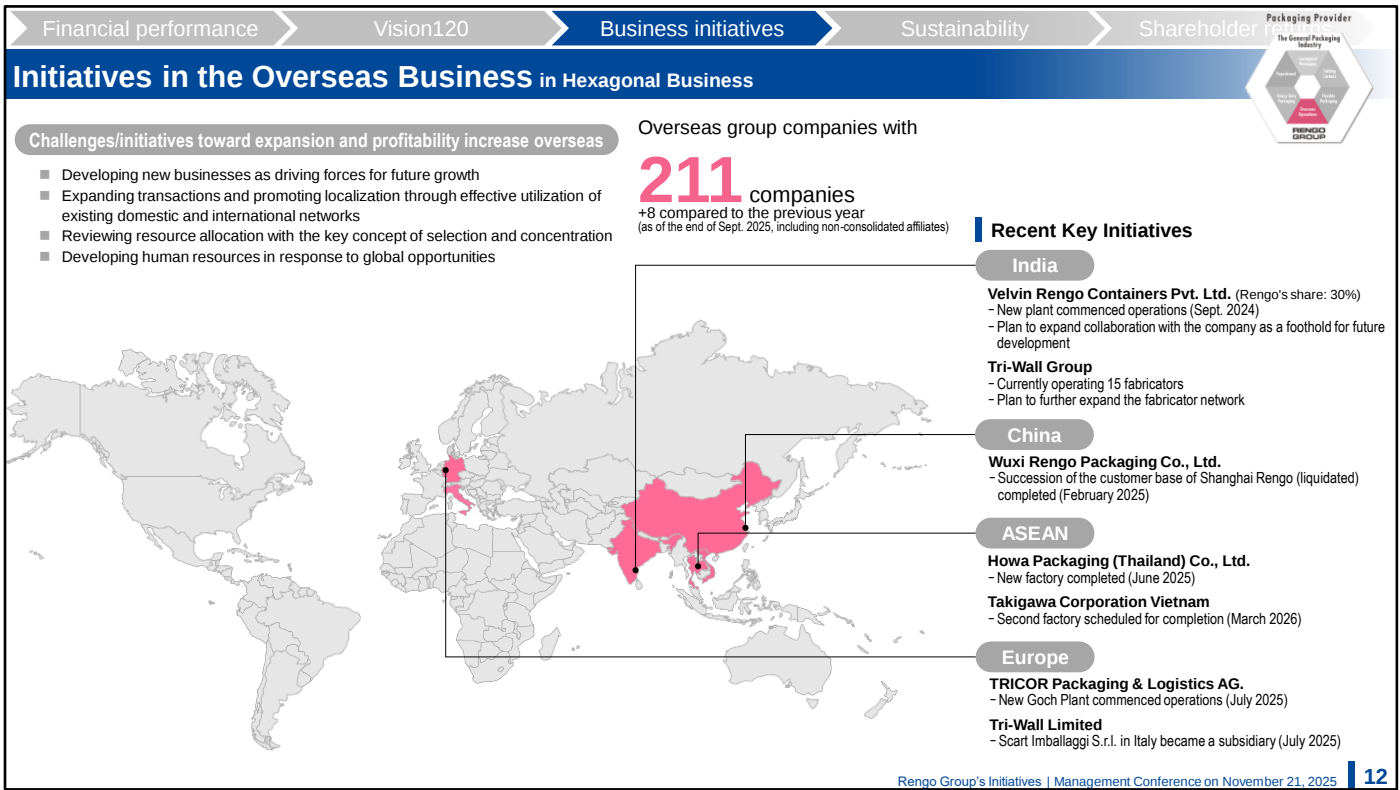
Next, I will explain the cross-sectional initiatives in the Flexible Packaging-Related Business and Heavy Duty Packaging-Related Business.

We have established "Providing Sustainable Packaging" as a materiality goal, aiming to contribute to the formation of a sustainable society through the development and dissemination of packaging products that address socially relevant issues. As part of this effort, we are focusing on the promotion and expansion of environmentally friendly plastic products.

Within our Group, products made from biomass plastics, recycled plastics, or monomaterial (single-material) compositions are positioned as environmentally friendly plastic products. We have set a target to achieve 20% of our Group's plastic business sales from products that consider "2R+R," which adds Renewable to Reduce and Recycle, by fiscal year 2030.

Moving forward, our Group will collectively work to expand the use of recycled materials and biomass resources, building a material flow for plastics that is suitable for the new era.

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## Initiatives in the Overseas Business in Hexagonal Business

## Start of operations at Tricor's new plant in Goch, Germany

### Promoting further expansion of the global heavy duty packaging business

- Commencement of corrugated sheet production on July 15, 2025
- Transfer of transactions with customers in northern Germany from the headquarters plant in Bad Wörlisshofen
- Development of new customers around the new plant
- Supply of sheets to Tri-Wall Group locations



Adopting an efficient production system integrating all processes from corrugating, box making, and shipping  
Contributing to CO2 emissions reduction through the use of clean energy

## Overview of the plant

|                         |                                                                                            |
|-------------------------|--------------------------------------------------------------------------------------------|
| <b>Location</b>         | Gocher Grenzweg, 47574 Goch, Germany<br>(Gewerbepark Goch, northwest Germany)              |
| <b>Products</b>         | Heavy duty corrugated board and boxes                                                      |
| <b>Total investment</b> | 25.4 billion yen                                                                           |
| <b>Main equipment</b>   | 2.8m corrugator x 1, flexo gluer stitcher x 4, printer die-cutter x 1, one-touch gluer x 4 |
| <b>Other facilities</b> | Automated warehouse, solar panels                                                          |

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On July 15, 2025, TRICOR's new plant in Goch, Germany, commenced operations and began manufacturing corrugated board. This new plant aims to shift a portion of corrugated board production that was previously purchased externally and to address the anticipated increase in order volume and production by transferring transactions with customers in northern Germany from the Bad Wörlshofen headquarters plant located in the southern part of the country. The new plant employs an efficient production system that integrates all processes from corrugating to box making and shipping, contributing to the reduction of CO2 emissions through the use of solar power generation facilities.

Financial performance
Vision120
Business initiatives

# Initiatives in the Overseas Business in Hexagonal Business

## Completion of new factory construction at Howa Packaging (Thailand)

- In June 2025, completion of a new factory in Saraburi Province, Thailand
- Establishment of manufacturing environment, quality control, and production management systems equivalent to those in Japan
- Achievement of labor-saving and efficiency improvements, including adoption of unmanned forklifts
- Contribution to CO2 reduction through introduction of solar power generation facilities

## Overview of Howa Packaging (Thailand) Co., Ltd. Saraburi Factory

|                  |                                                        |
|------------------|--------------------------------------------------------|
| Location         | 11/1 Moo 4, Bualoy, Nongkhae, Saraburi 18140, Thailand |
| Site area        | 8,800㎡                                                 |
| Products         | Flexible packaging                                     |
| Total investment | 2.6 billion yen                                        |

## Addressing the Global Expansion of Demand for Flexible Packaging

### Construction of Second Factory for Takigawa Corporation Vietnam

#### Flexible packaging supply base with a focus on monomaterial adaptation

- Capture growing demand for flexible packaging, primarily for customers such as pet food manufacturers in Europe and the United States
- Plan to introduce equipment with a focus on monomaterial adaptation, anticipated to advance in Europe and the United States
- Scheduled for completion in March 2026
- Total investment estimated: 2.1 billion yen

Architectural rendering of the second factory

### Packaging Provider

The General Packaging Industry

FRONTO GROUP

Rengo Group's Initiatives | Management Conference on November 21, 2025
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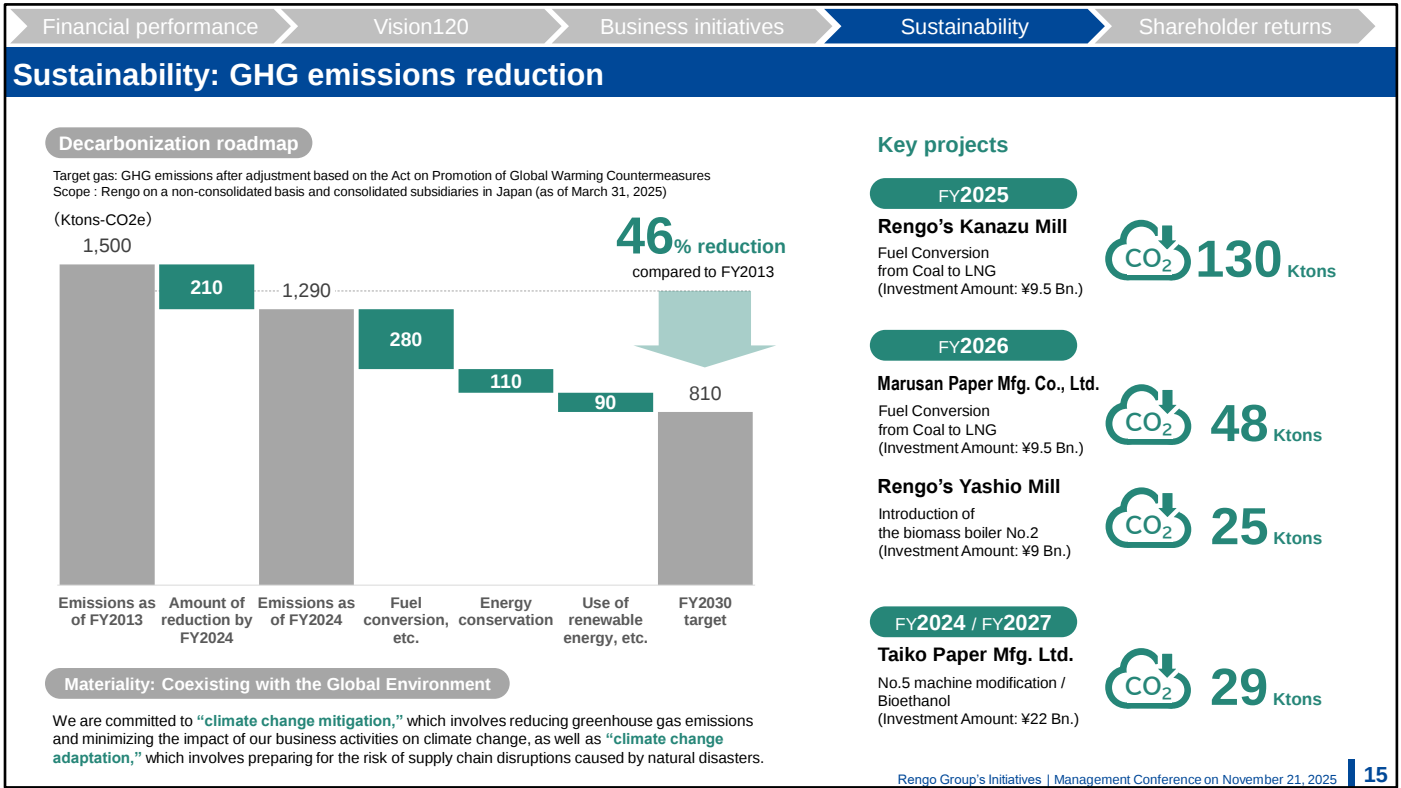
Next, I will introduce the initiatives in the flexible packaging field within our overseas operations.

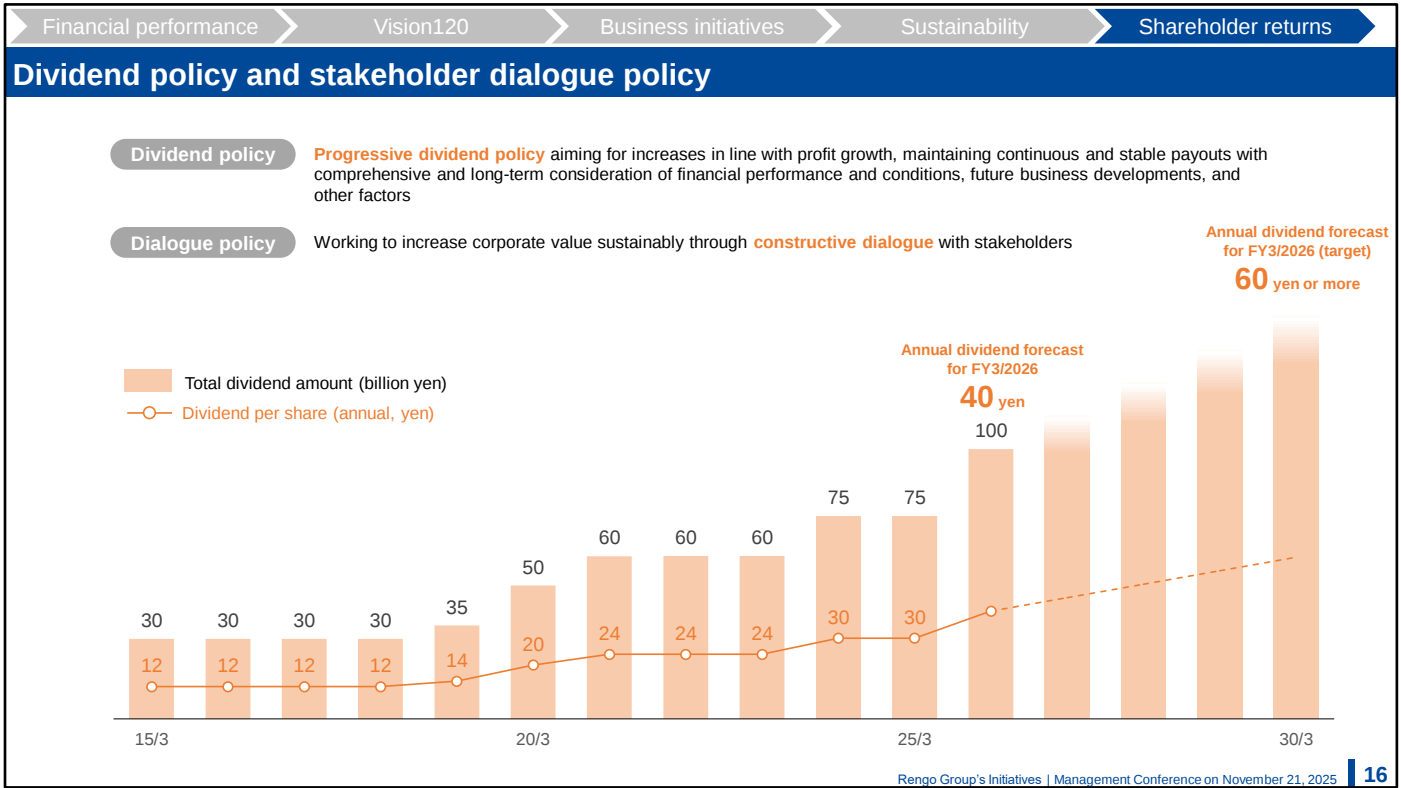
First, regarding Howa Packaging (Thailand) Co., Ltd., a new factory was completed in Saraburi Province, Thailand, in June 2025. This factory has established manufacturing, quality control, and production management systems equivalent to those in Japan. By adopting unmanned forklifts, it has achieved labor-saving and efficiency improvements, and the introduction of solar power generation facilities contributes to CO2 reduction.

Next, concerning Takigawa Corporation Vietnam, the company plans to construct a second factory. The aim is to capture growing demand for flexible packaging, primarily for pet food manufacturers in Europe and the United States. The company plans to introduce equipment focused on monomaterial adaptation, anticipated to advance in Europe and the United States, with completion scheduled for March 2026.

Through these initiatives, we are responding to the global expansion of demand for flexible packaging.

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Next, let us explain our dividend policy.

Our company adopts a basic policy of providing continuous and stable dividends, with comprehensive and long-term consideration of performance trends, financial conditions, future business developments, and other factors. We have implemented a progressive dividend policy that aims for increased dividends in line with profit growth. For the fiscal year ending March 2026, the annual dividend is planned to increase by ¥10 per share compared to the previous year, reaching ¥40 per share, in line with the dividend level set forth in our mid-term vision, Vision120. Additionally, by the final year of the vision, the fiscal year ending March 2030, we are committed to ensuring a dividend of at least ¥60 per share. We also plan to reduce cross-shareholdings by ¥25.0 billion by the fiscal year ending March 2030, and aim to proceed with divestment as early as possible.

Our company is committed to realizing sustainable corporate value enhancement through constructive dialogue with stakeholders. We aim to build trust with our stakeholders by ensuring transparent information disclosure.

Financial performance

Vision120

Business initiatives

Sustainability

Shareholder returns

Towards enhancing corporate value

Vision120 (Fiscal Years 2025-2029)

Packaging Provider

The General Packaging Industry

Corrugated Packaging

Paperboard

Heavy Duty Packaging

Overseas Operations

Folding Cartons

Flexible Packaging

RENGO GROUP

120<sup>th</sup> Anniversary in FY2029

The World's Best General Packaging Manufacturer Group

Achieving virtuous cycle of growth and distribution

Human-capital

Appropriate distribution of added value

Customers

Suppliers

Employees

Shareholders

For the continuous growth

With the mission of being a "Packaging Provider" that designs the future and develops new markets, we aim to become the world's best general packaging manufacturer group. We position the five-year period leading up to our 120th anniversary in FY2029 as a time to establish a stronger value creation foundation. As a united group, we will work to further strengthen the revenue base in all core businesses.

With the human capital approach—human centered approach—as the pillar of our corporate management, we will continuously achieve a "virtuous cycle of growth and distribution" with a linkage of increased total factor productivity and the next stage of growth through appropriate distribution to employees.

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With the mission of being a "Packaging Provider" that designs the future and develops new markets, we aim to become the world's best general packaging manufacturer group. In pursuit of achieving "Vision120," we will unite as a group to further strengthen the revenue base in all core businesses.

Furthermore, by establishing the human-capital approach as the pillar of our corporate management, we aim to improve total factor productivity and appropriately distribute the added value generated, thereby continuously achieving a "virtuous cycle of growth and distribution" and connecting it to future growth.

We kindly ask for your continued support.

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# Rengo Co., Ltd.

Disclaimer

The business strategies, performance forecasts, and other content included in this material are based on information available at the present time. The performance forecast figures and other information provided do not guarantee the realization of future plans.

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“The **best** packaging provider  
in the **world**”

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