

2Q FY2024 (Apr.-Sept. 2024)

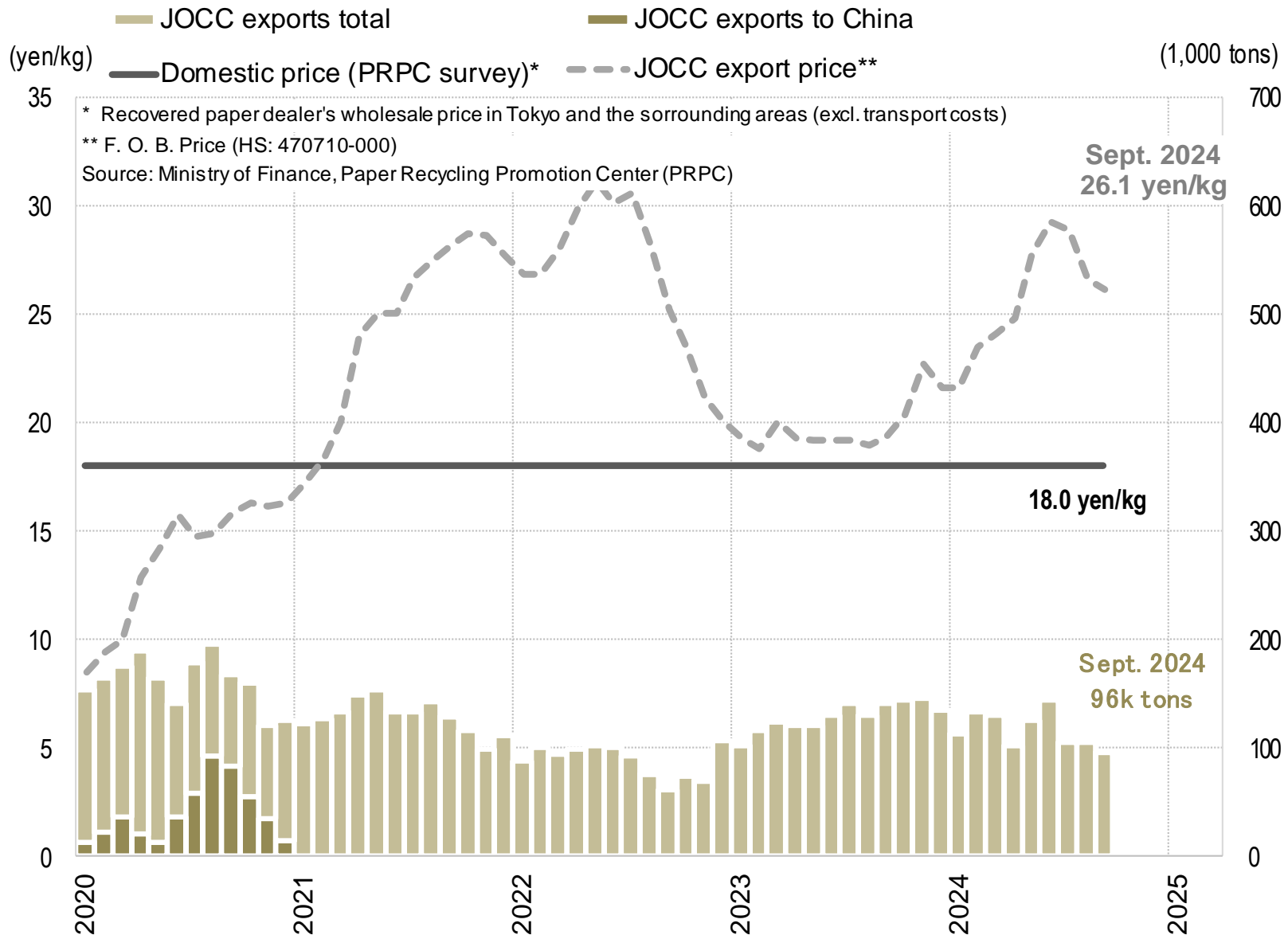
Earnings Presentation

November 6, 2024

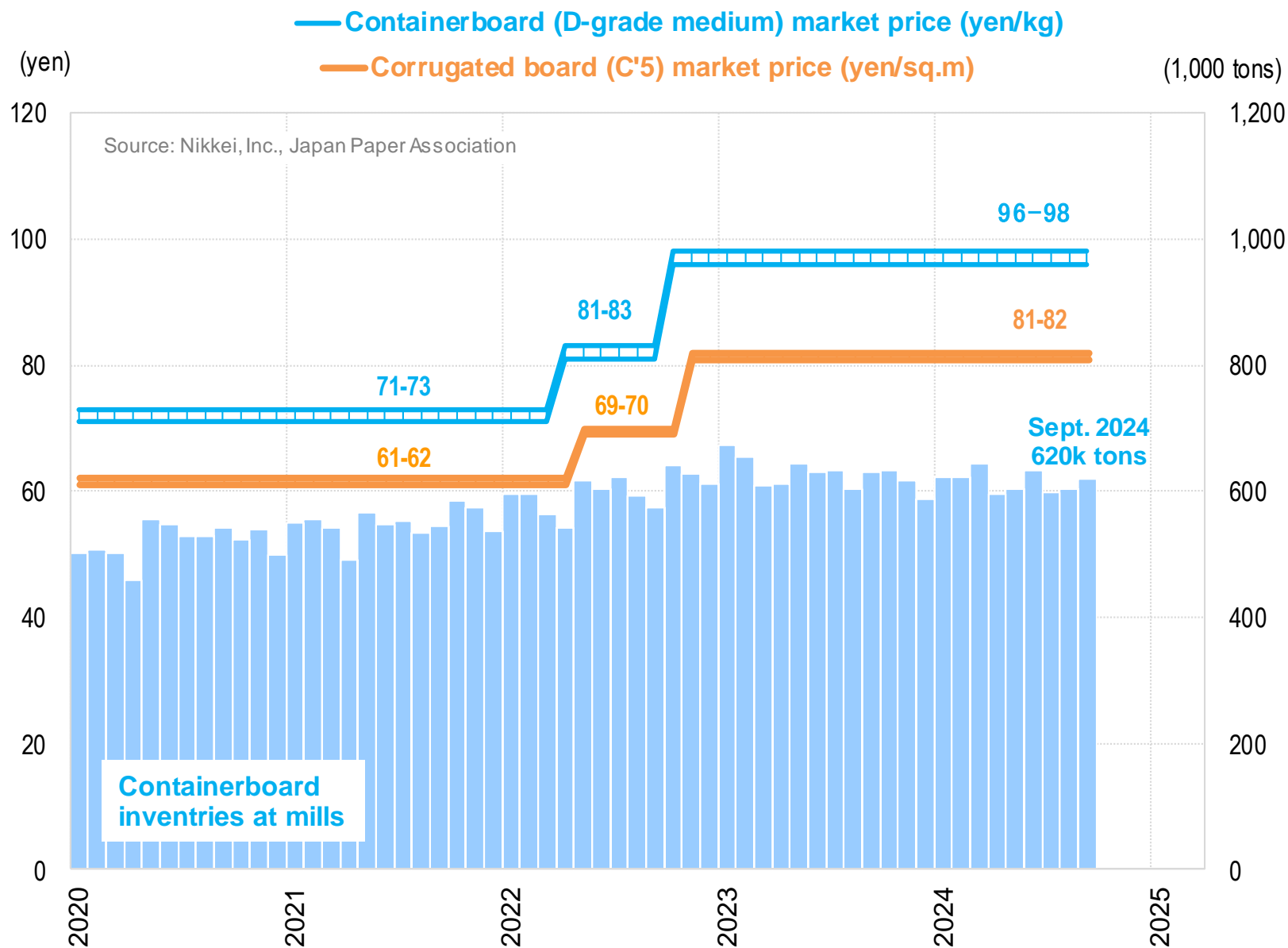
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1. Trends in Old Corrugated Containers (OCC)



2. Trends in Containerboard and Corrugated Board



3. Consolidated Operating Results (Year-on-year)

The General Packaging Industry

(billion yen)

	Apr.-Sept. 2023	Apr.-Sept. 2024	YoY	Diff.
Net sales	452.9	495.1	109.3%	42.2
Operating profit	25.7	19.8	77.1%	-5.9
Ordinary profit	27.5	21.9	79.6%	-5.6
Extraordinary gain and loss	-0.2	3.9	-	4.1
Profit attributable to owners of parent	18.4	18.9	102.6%	0.5

Main factors underlying extraordinary gain and loss

(billion yen)

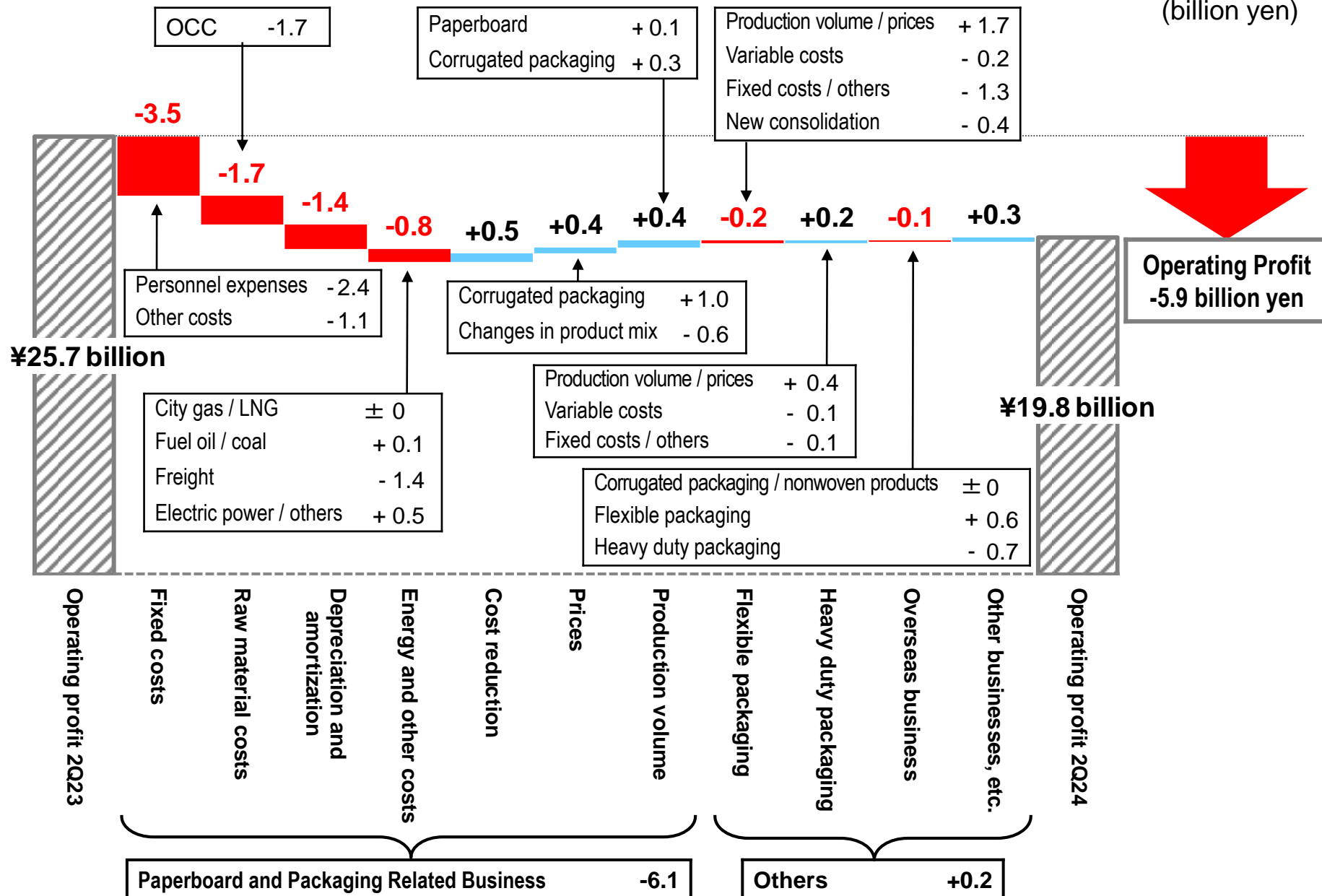
	Apr.-Sept. 2023
(Extraordinary gain)	
Gain on sales of noncurrent assets	0.2
Insurance income	0.2
(Extraordinary loss)	
Loss on sales/retirement of noncurrent assets	0.5

	Apr.-Sept. 2024
(Extraordinary gain)	
Gain on bargain purchase	5.4
(Extraordinary loss)	
Loss on sales/retirement of noncurrent assets	0.6
Plant renewal expenses	0.6
Loss on disaster	0.3

4. Breakdown of Changes in Consolidated Operating Profit (Year-on-year)

The General Packaging Industry

(billion yen)



5. Consolidated Performance Results at a Glance

(Year-on-year)

The General Packaging Industry

			Number of companies*		Net sales (billion yen)				Ordinary profit (million yen)				Containerboard production (1,000 MT)			Corrugated board production (million sqm.)		
			2Q23	2Q24	2Q23	2Q24	YoY %	Diff.	2Q23	2Q24	YoY %	Diff.	2Q23	2Q24	YoY %	2Q23	2Q24	YoY %
1	Rengo (unconsolidated)		1	1	183.7	184.0	100.2	0.3	17,273	12,073	69.9	-5,200	881	894	101.5	1,042	1,048	100.6
2	Paper manufacturing subsidiaries		3	3	25.1	25.0	99.6	-0.1	2,115	1,450	68.6	-665	223	212	95.1			
3	Paperboard packaging subsidiaries		37	35	126.1	126.1	100.0	0.0	3,954	4,110	103.9	156				1,086	1,084	99.8
4	Flexible packaging subsidiaries		4	5	58.0	91.4	157.7	33.4	2,329	2,916	125.2	587						
5	Heavy duty packaging subsidiaries		3	3	25.3	25.8	102.1	0.5	1,412	1,697	120.2	285						
6	Other subsidiaries		5	6	97.2	97.0	99.8	-0.2	921	1,174	127.5	253						
Domestic total (1 to 6)			53	53	515.3	549.2	106.6	33.9	28,004	23,420	83.6	-4,584	1,104	1,105	100.1	2,128	2,132	100.2
7	Paperboard packaging & nonwoven products Subs.		9	9	11.5	12.8	111.2	1.3	-82	-46	-	36				117	102	87.2
8	Flexible packaging subsidiaries		6	7	15.9	19.6	123.1	3.7	1,391	2,470	177.6	1,079						
9	Heavy duty packaging subsidiaries		119	123	89.6	100.6	112.3	11.0	6,109	5,642	92.4	-467						
Overseas total (7 to 9)			134	139	117.0	133.0	113.7	16.0	7,418	8,066	108.7	648	-	-	-	117	102	87.2
Simply aggregated (1 to 9)					632.2	682.2	107.9	50.0	35,422	31,486	88.9	-3,936						
10	Companies subject to the equity method		17	17					1,162	1,605	138.1	443						
11	Intersegment eliminations				-179.4	-187.0	-	-7.6	-9,123	-11,220	-	-2,097						
Total (1 to 11)			204	209	452.9	495.1	109.3	42.2	27,461	21,871	79.6	-5,590	1,104	1,105	100.1	2,245	2,235	99.6

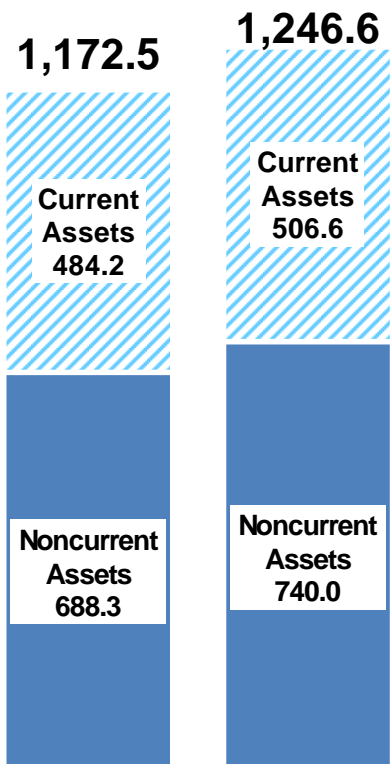
* Changes in the number of companies compared to the previous year are as follows ([1] [2] [3] [4] are part of RM TOHCELLO Group).

- Two companies decreased (Nitto Shiki Kogyo Co., Ltd. and Tachikawa Danboru Kogyo Co., Ltd.) in the domestic paperboard packaging subsidiaries.
- Two companies increased (RM TOHCELLO CO., LTD.^[1] and Shikoku Tohcello Co., Ltd.^[2]) and one company decreased (Sun·Tox Co., Ltd.) in the domestic flexible packaging subsidiaries.
- One company increased (Tohcello Logistics Co., Ltd.^[3]) in the other subsidiaries.
- One company increased (SIAM TOHCELLO CO., LTD.^[4]) in the overseas flexible packaging subsidiaries.
- Four new subsidiaries have been added to the overseas heavy duty packaging, all of which belong to Tri-Wall Group.

6. Consolidated Balance Sheet

The General Packaging Industry

Assets



Mar. 31, 2024

Sept. 30, 2024

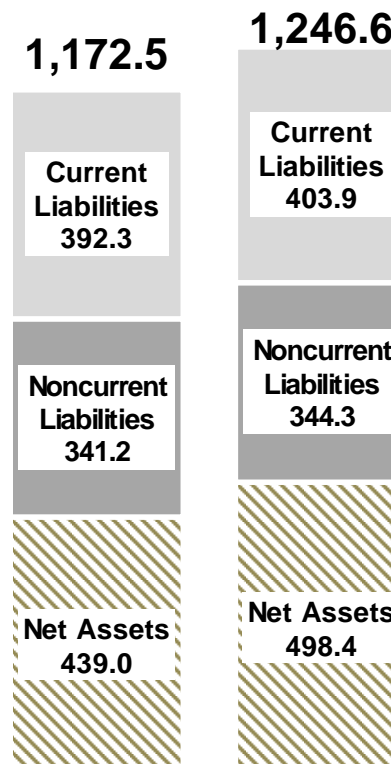
Current assets	+22.4
Cash and deposits	- 14.2
Notes and accounts receivable-trade	+ 14.6
Inventories	+20.2

Non-current assets	+51.7
Property, plant and equipment	+37.6
Investments and other assets (Investment securities)	+ 11.6 +10.2)

Total assets	+74.1
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Liabilities & Net Assets

(billion yen)



Mar. 31, 2024

Sept. 30, 2024

Liabilities	+14.7
Notes and accounts payable-trade	+ 9.1
Long-term and short-term loans payable	+ 8.4
Income taxes payable	- 5.4

Net assets	+59.4
Retained earnings	+ 14.7
Foreign currency translation adjustment	+20.5
Non-controlling interests	+22.5

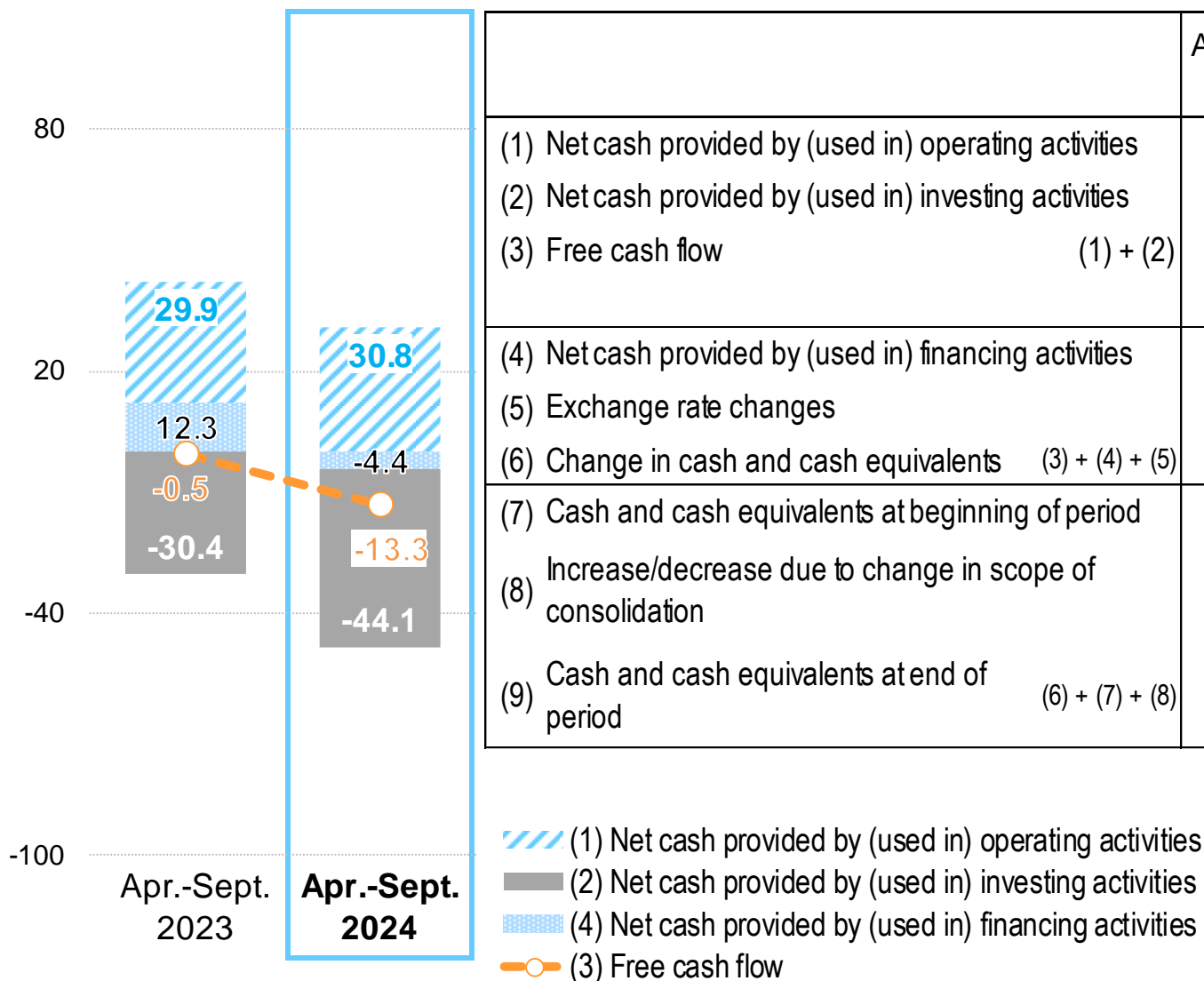
	Mar. 31, 2024	Sept. 30, 2024	
Interest-bearing debt	¥437.7 bn	¥447.1 bn	(+9.4 billion yen)
Shareholders' Equity ratio	36.3 %	37.1 %	(+0.8 pts)
D/E Ratio	1.03 times	0.97 times	(-0.06 pts)

7. Consolidated Statement of Cash Flow

The General Packaging Industry

(billion yen)

(billion yen)



8. Consolidated Financial Forecast for FY2024 (Year-on-year)

The General Packaging Industry

(billion yen)

	2Q24 Forecast	2Q24 Results	YoY
Net sales	500.0	495.1	-4.9
Operating profit	21.0	19.8	-1.2
Ordinary profit	22.0	21.9	-0.1
Profit attributable to owners of parent	17.0	18.9	1.9

FY2024 Forecast	YoY	Diff.
1,000.0	111.0%	99.2
50.0	102.3%	1.1
52.0	108.4%	4.0
35.0	106.0%	2.0

9. Major Financial Indicators

		(million yen)	
		FY2023	2Q24
(1) Net sales		900,791	495,134
(2) Operating profit		48,855	19,798
(3) Ordinary profit		47,984	21,871
(4) Profit attributable to owners of parent		33,025	18,883
(5) Total assets		1,172,515	1,246,611
(6) Total shareholders' equity ^{*1}		425,294	462,214
(7) Net assets		438,978	498,427
(8) Interest-bearing debt		437,669	447,124
(9) Capital expenditures		73,833	35,376
(10) Depreciation and amortization		48,761	26,891
*1 Total shareholders' equity = Net assets - non-controlling interests			
(11) Return on equity (ROE) ^{*2}	%	8.3	- (4) / (6)
(12) Shareholders' Equity ratio	%	36.3	37.1 (6) / (5)
(13) EBITDA	million yen	101,054	- (2)+(10)+Amortization of goodwill
(14) D/E Ratio	times	1.03	0.97 (8) / (6)
(15) Ratio of net sales to interest-bearing debt	%	48.6	- (8) / (1)
(16) Ordinary profit margin	%	5.3	4.4 (3) / (1)
*2 Calculated with the average of equity at the beginning and the end of the year			
Cash dividends applicable to the period	yen	30	15 Annual plan for FY2024: 30 yen

The description of the business plan and the financial forecasts is based on the information currently available.
Any forward-looking information is not a guarantee of future performance.



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