2Q FY2018 (Apr.-Sept. 2018)

Earnings Presentation

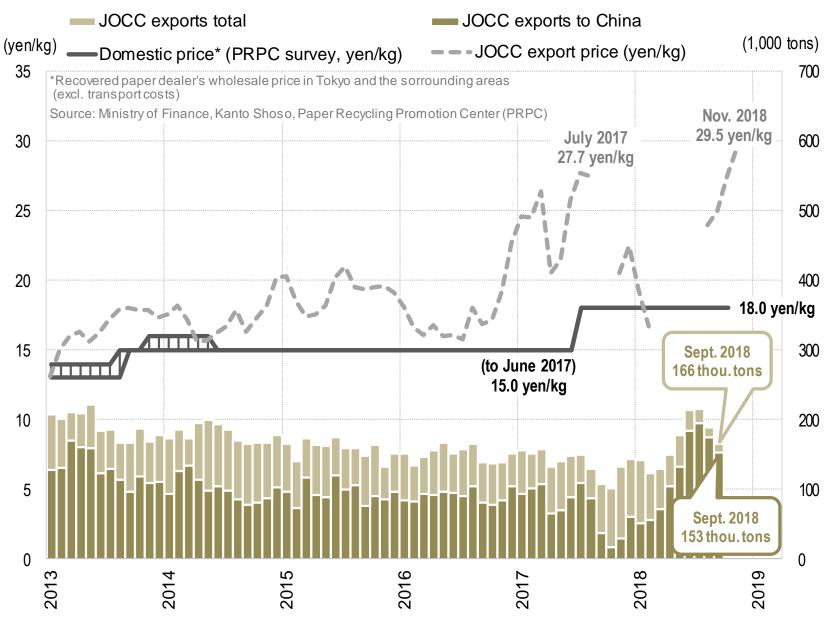
November 15, 2018



| Cor | ntents |
|-----|---|
| 1 | Trends in Old Corrugated Containers (OCC) |
| 2 | Trends in Containerboard and Corrugated Board |
| 3 | Consolidated Statement of Income (YOY) |
| 4 | Breakdown of Changes in Consolidated Operating Income (YOY) |
| 5 | Detailed Consolidated Performance (YOY) |
| 6 | Consolidated Balance Sheet |
| 7 | Consolidated Income Statement Forecast for FY2018 (YOY) |
| 8 | Breakdown of Changes in Estimated Operating Income from the Previous Forecast |
| 9 | Major Financial Indicators |

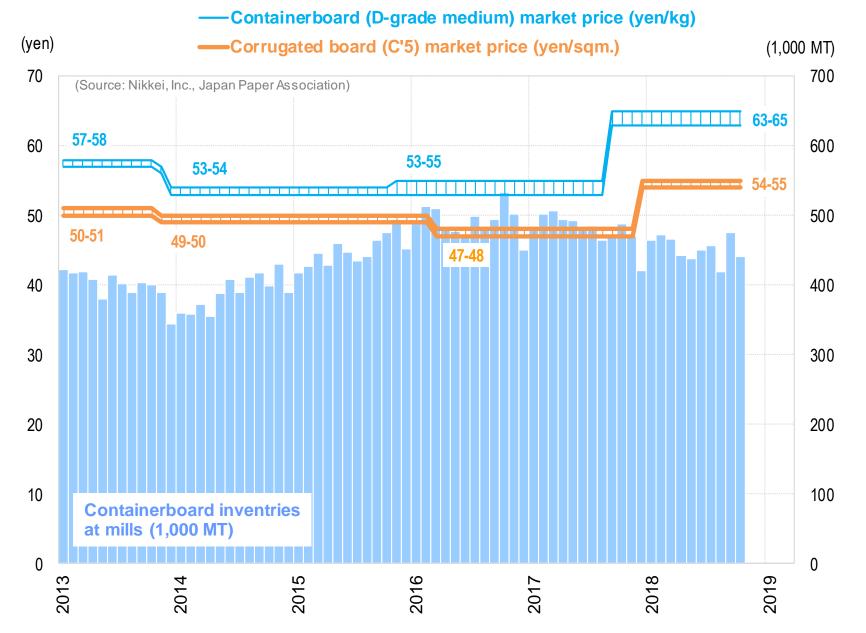
1. Trends in Old Corrugated Containers (OCC)







Corrugated Board





(Year-on-year)

The General Packaging Industry

(billion ven)

| | | | () | billion yen) |
|--|----------|----------|--------|--------------|
| | AprSept. | AprSept. | | |
| | 2017 | 2018 | YoY | Diff. |
| Net sales | 295.4 | 320.5 | 108.5% | 25.1 |
| Operating income | 7.1 | 15.2 | 214.1% | 8.1 |
| Ordinary income | 8.0 | 16.6 | 207.7% | 8.6 |
| Extraordinary gain and loss | -0.9 | -0.5 | - | 0.4 |
| Profit attributable to owners of the parent | 4.0 | 11.1 | 276.9% | 7.1 |

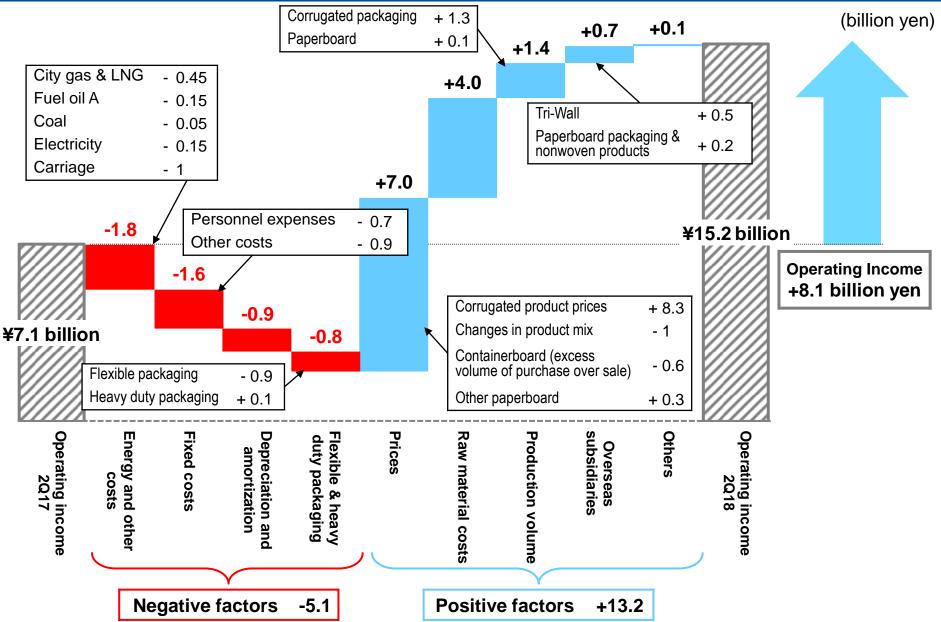
Main factors underlying extraordinary gain and loss

| main raciors underlying extraorumary ga | in and 1035 | | |
|---|-------------|---|----------|
| | AprSept. | | AprSept. |
| | 2017 | | 2018 |
| (Extraordinary gain) | | (Extraordinary gain) | |
| Insurance income | 0.3 | | |
| Gain on sales of noncurrent assets | 0.2 | | |
| (Extraordinary loss) | | (Extraordinary loss) | |
| Business structure improvement expenses | 0.5 | Loss on disaster | 0.2 |
| Loss on sales/retirement of noncurrent assets | 0.4 | Loss on sales/retirement of noncurrent assets | 0.1 |
| Restructuring loss | 0.1 | Loss on plant closing | 0.1 |
| | | | |
| | | | |
| | | | |
| | | | |



4. Breakdown of Changes in Consolidated

Operating Income (Year-on-year)





(Year-on-year)

| | | No. compa | . of anies* | Ne | t sales (bi | llion yer |) | Ordina | ry income | e (million | yen) | | rboard proo 1,000 MT) | duction | • | d board pro illion sqm.) | | |
|----|------|--|----------------|------|-------------|-----------|-------|--------|-----------|------------|-------|--------|--------------------------|---------|-------|-----------------------------|-------|-------|
| | | | 2Q17 | 2Q18 | 2Q17 | 2Q18 | YoY % | Diff. | 2Q17 | 2Q18 | YoY % | Diff. | 2Q17 | 2Q18 | YoY % | 2Q17 | 2Q18 | YoY % |
| | 1 | Rengo (unconsolidated) | 1 | 1 | 150.0 | 160.7 | 107.1 | 10.7 | 2,859 | 8,947 | 312.9 | 6,088 | 908 | 912 | 100.4 | 1,069 | 1,106 | 103.5 |
| | 2 | Paper manufacturing Subs | 2 | 2 | 12.7 | 14.2 | 112.1 | 1.5 | -787 | 1,513 | - | 2,300 | 198 | 207 | 104.5 | | | |
| | 3 | Paperboard packaging Subs | 32 | 32 | 88.3 | 94.1 | 106.6 | 5.8 | 2,231 | 3,060 | 137.2 | 829 | | | | 965 | 976 | 101.1 |
| | 4 | Flexible packaging Subs | 1 | 1 | 28.6 | 30.4 | 106.4 | 1.8 | 1,845 | 933 | 50.6 | -912 | | | | | | |
| | 5 | Heavy duty packaging Subs | 1 | 1 | 20.8 | 22.0 | 105.5 | 1.2 | 1,480 | 1,526 | 103.1 | 46 | | | | | | |
| | 6 | Other Subs | 5 | 5 | 69.1 | 75.6 | 109.5 | 6.5 | 949 | 1,408 | 148.4 | 459 | | | | | | |
| D | ome | estic total (1 to 6) | 42 | 42 | 369.5 | 397.1 | 107.5 | 27.6 | 8,577 | 17,387 | 202.7 | 8,810 | 1,105 | 1,119 | 101.3 | 2,034 | 2,081 | 102.3 |
| | 7 | Paperboard packaging & nonwoven products Subs | 9 | 8 | 10.9 | 11.2 | 102.6 | 0.3 | 146 | 463 | 317.1 | 317 | | | | 150 | 129 | 86.0 |
| | 8 | Flexible packaging Subs | 3 | 3 | 4.9 | 5.5 | 111.9 | 0.6 | 551 | 358 | 65.0 | -193 | | | | | | |
| | 9 | Heavy duty packaging Subs | 80 | 88 | 21.1 | 29.4 | 139.2 | 8.3 | 1,009 | 1,901 | 188.4 | 892 | | | | | | |
| 0 | vers | seas total (7 to 9) | 92 | 99 | 36.9 | 46.1 | 124.8 | 9.2 | 1,706 | 2,722 | 159.6 | 1,016 | - | - | - | 150 | 129 | 86.0 |
| | 10 | Companies subject to the equity method | 15 | 15 | | | | | 909 | 1,270 | 139.7 | 361 | | | | | | |
| In | ters | egment eliminations | | | -111.1 | -122.7 | - | -11.6 | -3,183 | -4,743 | - | -1,560 | | | | | | |
| т | otal | | 149 | 156 | 295.4 | 320.5 | 108.5 | 25.1 | 8,009 | 16,636 | 207.7 | 8,627 | 1,105 | 1,119 | 101.3 | 2,184 | 2,211 | 101.2 |

* Changes in subsidiaries and affiliates compared to the prior year are as follows.

- One company decreased in the overseas paperboard packaging and nonwoven products subsidiaries (Guangdong Rengo Packaging).

- Eight companies increased in the overseas heavy duty packaging subsidiaries (Tri-Wall Group).

- Rengo Toppan Containers Co., Ltd. is excluded from the above companies because its balance sheet has been only included in the current period.



6. Consolidated Balance Sheet

(Year-on-year)

The General Packaging Industry

Assets

Liabilities & Net Assets

(billion yen)

| 747.7 | 764.6 | | | 747.7 | 764.6 | | |
|-------------------------------|--|---|--------|---------------------------|------------------------------------|---|-------|
| | | Current assets | + 5.4 | | | Liabilities | + 2.2 |
| Current | Current | Cash and deposits Notes and accounts | + 1.5 | Current | Current Liabilities | Notes and accounts payable-trade | + 4.2 |
| Assets 265.1 | 270.5 | receivable-trade | + 4.4 | Liabilities 288.8 | 286.7 | Bonds payable | - 5 |
| | ~///////////////////////////////////// | | | 20010 | | Deferred tax liabilities | + 3.1 |
| | | Non-current assets | +11.5 | _ | | | |
| | | Property, plant and equipment | + 6.3 | Noncurrent Liabilities | Noncurrent Liabilities 200.6 | Net assets | +14.7 |
| Neneument | Noncurrent | Investments and other | + 5.8 | 196.3 | 200.0 | Retained earnings | + 9.6 |
| Noncurrent Assets 482.6 | Assets 494.1 | assets (Investment securities | + 5.4) | | | Valuation difference on available-for-sale securities | + 5 |
| | | | | Net Assets 262.6 | Net Assets 277.3 | Foreign currency translation adjustment | - 3 |
| | | Total assets | +16.9 | | | Non-controlling interests | + 3.1 |
| | | | | | | | |

Mar. 31, 2018 Sept. 30, 2018

Mar. 31, 2018 Sept. 30, 2018

| | Mar. 31, 2018 | Sept. 30, 2018 | |
|------------------------|---------------|----------------|--------------------|
| Interest-bearing debt | ¥287.3 bn | ¥283.9 bn | (-3.4 billion yen) |
| Capital adequacy ratio | 34.1 % | 34.9 % | (+0.8 pts) |
| D/E Ratio | 1.13 times | 1.06 times | (-0.07 pts) |



for FY2018 (Year-on-year)

The General Packaging Industry

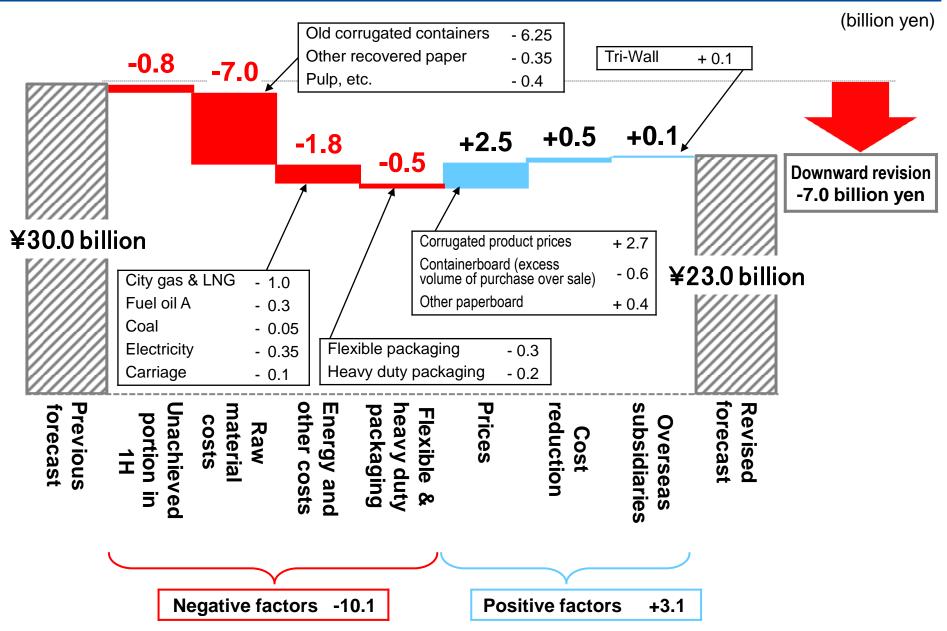
| | | | (billion yen) |
|--|---|--|---------------|
| | FY2018 Previous forecasts (announced on May 11) | FY2018 Revised forecasts (announced on Nov. 2) | Diff. |
| Net sales | 650.0 | 662.0 | 12.0 |
| Operating income | 30.0 | 23.0 | -7.0 |
| Ordinary income | 32.0 | 25.0 | -7.0 |
| Profit attributable to owners of the parent | 21.0 | 15.0 | -6.0 |

Containerboard/corrugated board production volume (domestic)

| | FY2017 results | FY2018 forecasts | YoY |
|------------------------------------|-------------------|---------------------|--------|
| Containerboard (1,000 MT) | 2,196 | 2,223 | 101.2% |
| Corrugated board (million sqm.) | 4,045 | 4,183 | 103.4% |



from the Previous Forecast





9. Major Financial Indicators

| | | | (r | nillion yen) | |
|--|------------------|---------------|---------|--------------|------------------------------|
| | | FY2017 | 2Q18 | FY2018 | |
| | | 112011 | 2010 | Forecast | |
| (1) Net sales | | 605,712 | 320,513 | 662,000 | |
| (2) Operating Income | | 17,082 | 15,166 | 23,000 | |
| (3) Ordinary Income | | 23,168 | 16,636 | 25,000 | |
| (4) Profit attributable to owners of the pare | ent | 16,622 | 11,079 | 15,000 | |
| (5) Total assets | | 747,700 | 764,591 | 770,000 | |
| (6) Total shareholder's equity ^{*1} | | 255,015 | 266,674 | 269,000 | |
| (7) Net assets | | 262,580 | 277,328 | 280,000 | |
| (8) Interest-bearing debt | | 287,322 | 283,895 | 290,000 | |
| (9) Capital expenditures | | 41,527 | 15,104 | 41,000 | |
| (10) Depreciation and amortization | | 30,880 | 15,481 | 32,500 | |
| *1 Total shareholders' equity = Net assets - non-contro | olling interests | | | | |
| (11) Return on equity (ROE) ^{*2} | % | 6.8 | - | 5.7 | (4) / (6) |
| (12) Capital adequacy ratio | % | 34.0 | 34.9 | 34.9 | (6) / (5) |
| (13) EBITDA | million yen | 49,616 | - | 57,000 | (2)+(10)+Amortization of goo |
| (14) D/E Ratio | times | 1.13 | 1.06 | 1.08 | (8) / (6) |
| (15) Ratio of net sales to interest-bearing | % | 47.4 | - | 43.8 | (8) / (1) |
| (16) Ordinary income margin | % | 3.8 | 5.2 | 3.8 | (3) / (1) |
| *2 Calculated with the average of equity at the beginnir | ng and the end | l of the year | | | |
| Cash dividends applicable to the period | yen | 12 | 6 | 12 | |



RENGO CO., LTD.

Nakanoshima Central Tower, 2-2-7 Nakanoshima, Kita-ku, Osaka, Japan 530-0005

Tel: +81-6-4706-9648 / 9683

Email: ir@rengo.co.jp

https://www.rengo.co.jp/english/

The description of the business plan and the financial forecasts is based on the information currently available. Any forward-looking information is not a guarantee of future performance.